

Seonghoon YOON

Korean Attorney

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Mr. Seonghoon Yoon is an associate in the REITs and REF Group and provides legal advisory on real estate investment and real estate finance. His practice focuses on real estate transactions and real estate development using REITs, real estate funds, and PFVs. Mr. Seonghoon actively engages in legal advisory to foreign clients.

Specifically, Mr. Yoon provides legal advice on (i) the incorporation of real estate investment companies and asset management companies under the Real Estate Investment Company Act, the establishment of private equity funds under the Capital Markets Act, and the establishment of project financing investment companies under the Act on Restriction on Special Cases Concerning Taxation; (ii) the due diligence on target investment assets such as offices, retail facilities, logistics centers, private rental housing, senior welfare facilities, gas stations, golf courses, and hospitals; and (iii) the legal issues arising from the acquisition and sale of real estate assets and shares of real estate holding companies related to REITs, funds, and PFVs.

Mr. Yoon has particular strength in cross-border real estate transaction advisory representing foreign investors or their contractual counterparts, and regularly provides legal advice on real estate consulting, brokerage, and leasing to foreign real estate leasing, sales, and acquisition advisory firms.

He has also provided legal advice aimed at stabilizing the real estate market, including research services on amendments to the Real Estate Investment Company Act and the Commercial Building Lease Protection Act, as well as legal services on the establishment of funds supporting the normalization of real estate project financing sites. Recently, he has been actively providing legal advice on revised tax laws related to the acquisition and ownership of unsold housing by Corporate Restructuring Real Estate Investment Companies (CR REITs).

Education

2020	Korea University, Graduate School of Law (J.D.)
2017	Korea University Business School (B.A. in Business Administration)
2014	The Wharton School, University of Pennsylvania (Exchange Student)
2009	Daewon Foreign Language High School

Experience

2020-Present JIPYONG LLC

2020 Associate, Nexus Law Group

2015 Standard Chartered Private Equity (SCPE) Managers Korea, PE Intern (Currently Affirma Capital)

Notable Achievements

[Advice on Real Estate Transactions using REITs, Real Estate Funds, and PFVs]

- Represented SK REITs Management on the acquisition of gas stations and water treatment facilities by SK REITs
- Represented CBRE IM Asset Management on the cross-border sale of the CBRE GI logistics center by a real
 estate fund
- Represented K Global Asset Management on the acquisition of Centerpoint Seocho by a real estate fund
- Represented KB Asset Management on the sale of Samsung Fire & Marine Insurance Yeoksam office building by a REIT
- Represented Together Investment Management on the acquisition of Jamsil Sigma Tower by a REIT
- Represented Hanssem on the sale of its Sangam office building in Mapo-gu, Seoul
- Represented Kiwoom Asset Management on the acquisition of Lotte Mall Gwangmyeong by REIT
- Represented Pacific Asset Management on the acquisition of Samsung Station Glasta Tower by a real estate fund
- Represented Maston Investment Management on the acquisition of Musinsa headquarters in Seongsu-dong by a real estate fund
- Represented Capstone Asset Management on the urban redevelopment project in the Sewoon Redevelopment Promotion Zone
- Represented Weave Living on the acquisition and leasing of serviced apartments exclusively for foreigners
- Represented Calon Asset Management on the share transfer of the holding company of the logistics center in Uiwang Technopark industrial complex
- Advised on the sale and share deal of various real estate assets including downtown commercial buildings (office and retail), logistics facilities, private rental housing, senior welfare facilities, gas stations, golf courses, hospitals, etc.

[Advice on Real Estate Development using REITs, Real Estate Funds, and PFVs]

- Represented Korea Land Trust on the development of private rental housing projects in Paju Unjeong and Incheon Geomdan by REIT
- Represented Cheongna Medipolis Development on the development of the Cheongna Medical Complex
 Town and installation and operation of elderly welfare housing by PFV
- Represented HDC Asset Management on the development of the complex on the site of Yongsan Station
 Railroad Hospital and the development of the Kwangwoon University station area by REIT
- Advised Marsten Investment Management on the acquisition and sale of logistics facilities in Namsa-eup,
 Yongin, by REIT
- Advised Multi-Asset Asset Management on the development of youth housing near Seorim Station and Balsan Station under the real estate fund

[Advice on Establishment, Formation, and Operation of Real Estate Investment Companies, Real Estate Funds, PFVs, and Asset Management Companies]

- Advised SK on the establishment of SK REITs and REITs AMC
- Advised D&O on the establishment of LG-affiliated REITs and REITs AMC
- Advised Cheongna Medipolis Development on the establishment and operation of PFV and AMC for the Cheongna Medical Complex Town development project
- Advised KORAMCO Asset Management on legal matters related to investment in Shinhan Global Active REITs
- Advised Korea Land Trust on legal matters concerning real estate leasehold trusts of PFVs
- Advised KB Asset Management on the establishment of a fund supporting the normalization of real estate PF projects

[Regular Advisory Services related to Real Estate Consulting, Real Estate Brokerage and Real Estate Leasing Business]

 Advised Cushman & Wakefield on providing consulting advice on real estate leasing, sales and acquisition, and regular advisory related to the Licensed Real Estate Agents Act

[Research Services]

- Provided research service on the amendment of the Commercial Building Lease Protection Act for Seongdong-gu Office
- Provided research service on the amendment of the Real Estate Investment Company Act for the Ministry of Land, Infrastructure and Transport

Bar Admissions & Qualifications

2020 Korea

2021 Certified Realtor (Korea)

2022 Certified Investment Manager (Korea)

Languages

Korean / English

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